

Connecting talent with opportunity, building powerful teams and shaping successful careers.



For businesses:

- Recruitment process development
- Interview training workshops
- Bespoke training workshops

## About us



I'm Phil Griffin, the founder of Interview Mentor—a specialised interview skills and candidate support business based in the south of England. With a successful career spanning sales, marketing, and senior management, I've gained extensive experience from both sides of the interview table—as a candidate and as a recruiter.

Recognising the common struggle faced by candidates and recruiters in interview situations, we are committed to bridging this gap.

For recruiting managers, this involves equipping them with the tools to perform well, to maximise the time with candidates, and to make good decisions to build and strengthen their team. Critical to this is thoroughly preparing for each interview, building up a rapport to relax candidates, asking powerful questions, and 'selling' the company and role to prospective employees.



What we do for employers:

Successful businesses need great employees and powerful teams. We support employers by providing interview training to significantly and consistently improve recruitment outcomes.

Recruiting managers learn:

- To properly prepare detailed job descriptions and person specifications
- How to conduct an effective recruitment process, and learn to ask dynamic interview questions
- Powerful communication techniques that will help you draw out effective responses and make informed recruitment decisions
- Skills to effectively and objectively assess and evaluate candidates



## Benefits of our support:

Training managers on recruitment processes and skills offers several valuable benefits for organisations:

- 1. Optimised Recruitment Strategy: We train managers to understand effective recruitment techniques. They can tailor strategies to attract the right talent, ensuring a more efficient hiring process
- 2. Speedier Hiring Process: We develop the skills so that managers can streamline the hiring timeline. Faster recruitment means filling critical roles promptly.
- **3. Cost Savings**: Time is money and we promote efficient recruitment processes that reduce costs associated with prolonged vacancies and lost productivity.
- **4. Attracting Top Candidates**: We provide templates to create compelling job descriptions and person specifications that promote the organisation. This attracts high-quality candidates who align with the company's goals.
- 5. Improved Employee Retention and Engagement: Effective recruitment leads to better team employment resulting in higher employee satisfaction and retention.
- **6. Stronger Team Building:** We encourage the recruiting of diverse, skilled teams, as a well-structured team enhances collaboration, creativity, and overall performance.
- 7. Compliance: We build awareness of the employment and discrimination laws that you and your team need to navigate while recruiting staff.

By making an investment in improving your recruitment processes and skills, you will see a significant return in terms of the team you build and your capacity to achieve your strategic and fininacial goals. Our mission is to support graduates, job seekers and employers with comprehensive training and mentoring services that create engaging and successful recruitment processes for the benefit of everyone involved.



# Our partners:



We have teamed up with Dovetail Recruitment to support their clients and candidates. Based in Ringwood and supporting recruitment across the region, Dovetail focus on listening to what clients and candidates need, delivering on promises and providing top quality talent and opportunities.

Through this partnership clients and candidates of Dovetail are offered exclusive discounts for our services. This further ensures that interviews run smoothly, that open and valuable discussions take place, and that succesful recruitment outcomes are achieved.

#### Exclusive discsount code:

Until the 1st September 2024 we are offering a 10% discount to clients of Dovetail Recruitment. To take advantage of this discount, please quote **Dovetail10%** at time of booking.

Contact details for Dovetail are:

dovetailrecruitment.co.uk

01202 424824

hello@dovetailrecruitment.co.uk

Please note that Interview Mentor and PGCL is an independent business and is in partnership to support candidates and clients of Dovetail Recruitment Ltd,

### **Prices**:

Service	Price +VAT
1/2 Day Mixed Group Workshop	£225
(6-12 people) includes refreshments	per delegate
Full-Day Mixed Group Workshop	£255
(6-12 people) includes lunch and refreshments	per delegate
1/2 Day Bespoke Workshop at your office	£595
(6-12 people depending on room size)	per workshop
Full-Day Day Bespoke Workshop at your office (6-12 people depending on room size)	£1000

Contact us for the details of upcoming workshops in your area or to arrange a bespoke session, by emailing office@interview-mentor. co.uk or by calling 07832 694331

Phil is absolutely on the mark when it comes to interview techniques. He provides thorough but easily accessible training"

Recrutment Agency





interview-mentor.co.uk

office@interview-mentor.co.uk



"In the end, all business operations can be reduced to three words: people, product, and profits. People come first. Unless you've got a good team, you can't do much with the other two."

Lee lacocca – Former president of Ford

Interview Mentor is owned by P Griffin Consulting Ltd. (PGCL)

Registered office: 1 Cedar Office Park, Cobham Road, Wimborne BH21 7SB VAT No: 338 7112 00 Company No: 12335458